

Riptide Vacation Ownership Software (VOS)

Product Data Sheet



Riptide Vacation Ownership Software (VOS) brings a revolutionary, on-demand software platform to the timeshare and vacation ownership industry helping to improve closing rates, tour volume, and overall profitability. With VOS, you'll never lose track of a prospect or tour again!

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Description

Riptide VOS brings a revolutionary, on-demand software platform to the timeshare and vacation ownership industry. VOS enables you to improve closing rates, increase tour volume, and build your overall profitability.

By leveraging Salesforce's built-in Customer Relationship Management (CRM) tools, VOS lets you manage leads, schedule tours, track inventory and gifts—and above all—make the sale!

As a native Force.com application, VOS can be easily customized to fit your unique business needs. Riptide would be happy to consult with you to ensure that you get the most from your Salesforce investment.

Highlights

Tours	Allows you to turn Leads into Tours
Inventories	Allows you to manage your inventory of vacation time in specific Rooms in Properties
Gifts	Allows you to manage the Gifts given to Tours
Destinations	Allows you to identify all Destinations where your Properties are located
Properties	Allows you to identify all Properties in which you are selling vacation time
Rooms	Allows you to identify all Rooms in a Property

Features & Benefits

Manage Leads More Effectively — Evaluate your lead sources to determine where your best leads are coming from. Manage marketing campaigns to pull in more leads in less time at less cost.

Improve Tour Volume — Studies show that having all of your prospect's information at your fingertips makes selling easier. Not only do you have access to your prospect's data, but you can review all communications with that prospect in real time.

Improve Closing Rates — Easy access to data and swift report generation combine to help to pinpoint any issues with closing and reward consistent closers.

Easily Eliminate Freeloaders — By tracking all leads and tours, you can easily eliminate prospects who have no intention of ever buying.

Requirements

The Riptide Reference Tracking application will work with any of the following editions of Salesforce:

- ▶ Professional
- ▶ Enterprise
- ▶ Unlimited

Specifications

Type	Native
Publisher	Riptide
Website	www.RiptideCloud.com/products/vos